



VEEVA (SALESFORCE) – SALESHEET AND WHITEPAPER

Vidushi Infotech with vast expertise in IOT step towards digital transformation

UNLEASH THE POWER OF IOT

Veeva claims to be the first fully integrated multi-channel CRM solution designed for life sciences industry, including drug companies, medical institutions, and healthcare organizations. The software, however, can also apply to a general corporate environment.

Veeva features a single platform to plan and execute CRM programs, from account profiles and influence networks to sales reporting and engagement history across channels. .

VEEVA CRM BENEFITS

- You can simplify the management of content and easily create and distribute content across channels.
- Easy-to-learn environment based on consumer web experience, smart reports, intuitive dashboards, actionable insights, and out-of-the-box solutions to help you to make more informed decisions.
- Scale up or down without breaking the bank with easy implementation of the right configurations, security settings, and data sharing rules offline or online according to your needs.
- Test or preview content across channels before distribution.
- Put all your customer-frontline teams in one environment for a more integrated and consistent performance and increased coordination and visibility of the various aspects of customer interactions.

VEEVA CRM FEATURES

Pre-built integrations
Mobility
Extensibility
Unlimited customizations
Unlimited custom apps
Workflow and approval automation
Report history tracking

Enterprise territory management
Profiles and page layouts and record types
Custom app development
Integration via web service API
Customizable dashboards
Role permissions
Multichannel built in



VEEVA CONSULTING SERVICES

When you're making a significant technology investment, it's important that you're confident you have the right team in place to support it. That's where Vidushi for Veeva's Consulting Services comes in.

Our deeply experienced consultants can help with every aspect of your solution-program management, application configuration, sampling expertise, data integration or migration and our obsessive attention to detail and process will ensure you have a scalable, successful solution on time and within budget.

PROFESSIONAL SERVICES

Whether you're a small biotech or a global pharma leader, our professional services team will ensure the rock-solid and efficient deployment of your solution. We'll shepherd you from project startup to go-live with a structured, iterative approach that eliminates the strain on your team, prepares your users for adoption, and gives you an on-time and on-budget solution that works.

MANAGED SERVICES

To make sure your system stays in top shape after a successful implementation, our Managed Services team provides exceptional Tier 3 support. As a Managed Services customer, you can choose the level of support you need from getting assistance for your own system administrator to letting us handle complete system admin for you.

Specific areas of expertise:

Configuration changes

Custom report creation

Data Management

Environment Management

Mobilizing functionality to offline device (Commercial Solutions)

Education and Tier 2/Tier 3 Escalation Point

Assistance with new feature implementations

Ready to Extend Your Team?

 Hire Now

WHY WORK WITH VIDUSHI?



Quality is our top
priority



On-time delivery



Customer-oriented
approach



Clear and
transparent process

To get in touch with Vidushi's VEEVA services, call us now!

Hire skilled resource to experience quality services & solutions!



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